

RURAL ECONOMY AND CONNECTIVITY COMMITTEE

SALMON FARMING IN SCOTLAND

SUBMISSION FROM MIGDALE SMOLT LTD AND MIGDALE TRANSPORT LTD

Migdale Smolt and Transport (Two companies) Local Impact Summary

Migdale Smolt Ltd started trading in Bonar Bridge in 1989. Bonar Bridge is in Sutherland which has been designated a low employment region for many years now. Migdale has been providing high quality Salmon Smolts exclusively in fresh water pens for various Marine customers who in turn grow them into Atlantic Salmon. At this time Migdale Smolt has 17 full time employees and 2 part time. Gross staff pay is in the region of £600,000. Capital investment annually around £160,000. Annual expenditure on suppliers (134) and services is around £2.5 m, of which 69% is spent in The Highlands, 22% in the rest of Scotland and 9% in the UK.

Migdale Transport Ltd started trading circa 2006 and commenced moving live smolts first of all for Migdale Smolt then expanded to providing live Smolt, Trout and Cleaner fish transportation for external customers and currently have 9 HGV units with specialist equipment trailers and drivers and 2 well-boats at sea each of which operates 2 crews of 4 plus 2 administration staff resulting in a total currently of 18. Gross staff pay is in the region of £900,000. Capital investment annually around £450,000. Annual expenditure on suppliers (175) and services is just over £2m, of which 42% is spent in The Highlands, 4% in the rest of Scotland, 24% in the UK and 30% elsewhere.

Points to make in addition are;

- Frequent contributions and support for local community causes
- Existing detailed plans for major expansion
- Positive intent to increase employee numbers
- High confidence in future developments

Both Migdale Smolt Ltd and Migdale Transport Ltd operate from our Main office at the following address resulting in associated benefits for this area.

Dornoch Road
Bonar Bridge
Sutherland
IV24 3EB

Migdale Smolt Ltd and Migdale Transport Ltd
April 2018